



AEROAFFAIRES



## OUR MISSION

With a wealth of experience dating back to 1991 in the on-demand rental of **private jets and helicopters** all over the **world**, AEROAFFAIRES offers its passengers their unique know-how in air freight and business aviation.

**Our mission:** to make your journey in private jet or helicopter as easy as calling a cab.

At AEROAFFAIRES, you will discover a new dimension of service. Thanks to our dedicated team of air charter experts, we offer our clients valuable advice on which aircraft or airport to choose when booking their private flight.

We do our utmost to meet all air travel requests, at the best price and in the safest of conditions.

AEROAFFAIRES bases its global offer around the following services:

- **Business and leisure aviation** (private jets and helicopter charters)
- **Commercial aviation and group travel** (seminars, travel agencies...)
- **Medical transport** (Air Ambulance)
- **Air freight**
- **Additional services** concerning your private flight (on-board catering, car transfer, private concierge service)

More than 30 years under our belt, available **24/7**, **95 000** passengers, **20 000** on-demand flights provided, **7 500** available aircraft.

Travelling with AEROAFFAIRES means guaranteeing yourself a straightforward and successful flight.

# OUR VISION: TO PRIORITISE OUTSTANDING SERVICE FOR LONG-TERM PARTNERSHIP

*"When you fly with AEROAFFAIRES, you are calling on the services of a human-scale company founded in 1991. We embody this spirit year after year thanks to our dedicated and highly skilled workforce who bring us even closer to our clients and allow us to meet their needs.*

*In our line of work, a personalised approach is essential from the point of reservation to touchdown at your destination. This allows us to give you the finest possible experience and meet your expectations. We go above and beyond our contractual obligations, always searching for new solutions for technical, mechanical, meteorological and operational challenges. It is at these moments when we truly pride ourselves on the pro-active attitude and hard work of our team. Our team of professionals are subject to a constantly evolving training program based on the 20,000 flights we offer to guarantee our passengers the finest possible service on their private flights.*

*The real source of our pride isn't our official accreditation, prestigious partnerships or our expertise in business aviation, but the glowing reviews of our loyal clients. Ensuring the success of our clients' ventures is the raison d'être of our company and is what we strive to achieve with every flight."*

François-Xavier CLERC, CEO









# THE PERKS OF TAILOR-MADE AIR TRAVEL

Did you know that in Europe, from 4 passengers upwards, it can be cheaper to charter a private jet than to fly business class?

An urgent meeting, city-hopping around Europe, a meeting that ran overtime, a last minute appointment, urgent air freight needs?

**Here are the key advantages of a tailor-made air charter service:**

- **Land** near your final destination, at airports that are not served by, or at least seldom served by, commercial aviation.
- **Choose** your own timeframe, we'll adapt to your schedule.
- **Modify** your list of passengers up to the last minute.
- **Change** the destination of your flight, even after confirmation.
- **Enjoy** confidential, VIP treatment with private departure lounges, direct access to your private jet in less than 10 minutes and say goodbye to airport queues.
- **Avoid** the inconveniences of regular air travel and reduce your flight time.



Take-off in

**2 hours**



Accessible airports

**8000**



Time saved on round trip

**4 hours**



Save up to

**30%**

compared to the price  
of shared airplane ownership









# OUR COMMITMENT



Since  
**1991**



Available aircraft  
**7500**



Flights chartered  
**20,000**



Passengers  
**95,000+**

AEROAFFAIRES vows to deliver the **following benefits** to its passengers:

- **RAPID RESPONSE:** Your private air charter quote sent to you via email. In an emergency situation, **take off in less than 2 hours.**
- **AVAILABILITY:** Operational and commercial flights offered **24/7.**
- **ACCESSIBILITY:** Access more than **8000** airports and more than **7500** available aircraft all over the world.
- **ATTENTIVENESS:** A **dedicated air charter professional** will walk you through each step of the booking process, from your initial quote request to arrival at your destination.
- **SAFETY:** AEROAFFAIRES only offers public passenger transport services on private jets and helicopters operated by companies with an AOC (Air Operator's Certificate).

- **COMPETITIVENESS:** Thanks to the experience of our team and our technology, we are able to instantly find the aircraft most well-suited to your flight request. By optimising the positioning of our aircraft and crew organisation, AEROAFFAIRES always finds you **the fairest price.**

- **RELIABILITY:** We guarantee you **total financial transparency** by committing to publish our accounts every year.

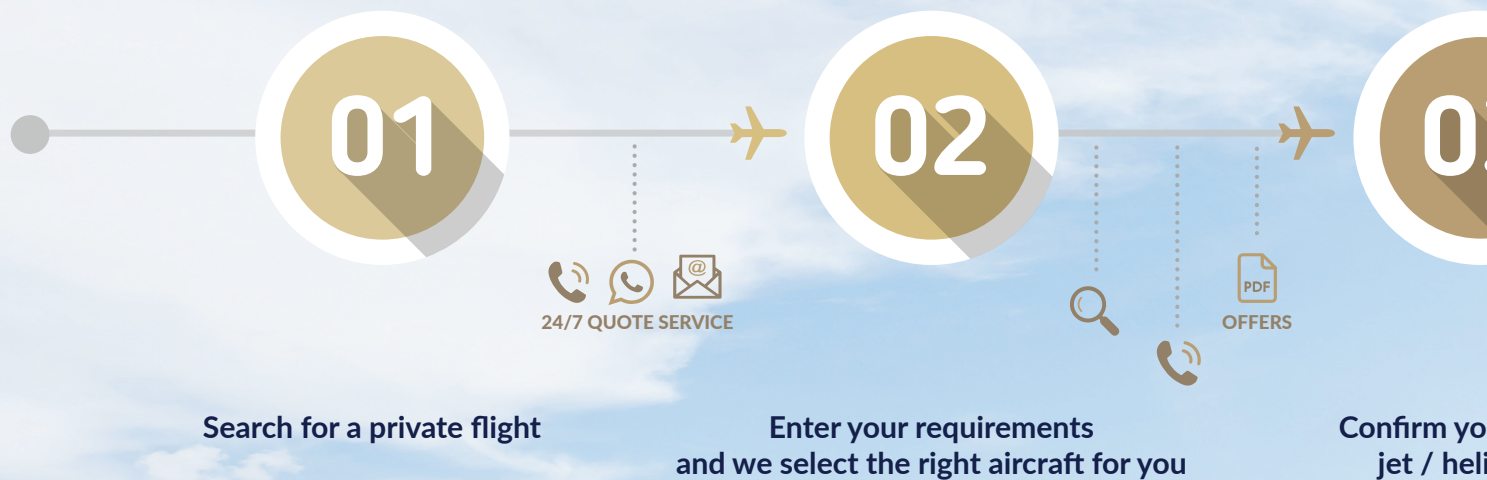
- **CONFIDENTIALITY:** All our air charters take place at **VIP terminals**, where you can take off while avoiding the crowds.

- **RESPONSIBILITY:** AEROAFFAIRES is the first company to offer you a service which is both ecological and responsible with the Sky CO<sub>2</sub><sup>®</sup> initiative, **offsetting the carbon footprint of your flights.**





# CHARTER A PRIVATE JET IN JUST 5 STEPS TAKE-OFF IN LESS THAN TWO HOURS





ur private  
icopter

We finalise your  
charter together

Take-off

 Payments secured by



VISA



SEPA



NEW YORK

MEXICO

SÃO PAULO

PARIS

MOSCOW

ABU DHABI

CAPE TOWN

DJAKARTA



24/7 GLOBAL  
COVERAGE



# OUR FLEET

*Our team of air charter professionals is equipped with unique technology allowing them to directly access more than 20,000 aircraft in real time all over the world (private jets, pistons, turboprops, regional charters, jumbo-jets and helicopters). We work with more than 800 airlines from which we have audited, selected, validated and referenced more than 7500 private jets.*



Turboprops  
5 - 8 seats  
2300 - 3400 km



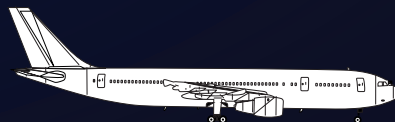
Light private jets  
1 - 7 seats  
1200 - 3800 km



Long-haul private jets  
8 - 16 seats  
4000 - 13,000 km



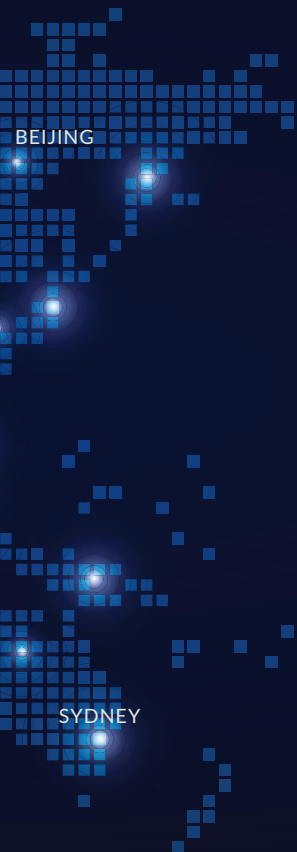
Regional charters  
20 - 70 seats  
6300 - 13,000 km



Passenger planes  
40 - 600 seats  
7800 - 13,000 km



Helicopters  
1 - 8 seats  
250 - 1000 km









# MORE ECO-FRIENDLY FLIGHTS: SUSTAINABLE VALUE FOR AEROAFFAIRES

In 2019, François-Xavier CLERC, CEO of AEROAFFAIRES, decided to make his company the first business charter service to offer its clients an ecological approach with the Sky CO<sub>2</sub><sup>®</sup> initiative.

*"For AEROAFFAIRES, sustainability is not a constraint or a marketing strategy, it is a real responsibility, a daily commitment."*

Sky CO<sub>2</sub><sup>®</sup> allows us to offset the carbon emissions of our flights by supporting the "Martin Sagrado" project, a major effort to protect the primary forests of Peru. Started by the social enterprise PUR Projet in the region of San Martin, a UNESCO World Heritage Biosphere Reserve, this initiative is part of a regional ecosystem rehabilitation programme. Its aim is to absorb 194,000 tons of CO<sub>2</sub> by preserving 7400 hectares of forest per year.

To achieve this, PUR Projet has provided us with a tool we can use to calculate the carbon footprint of our flights, which will then be compensated for. An equivalent number of credits is issued based on these emissions, thus ensuring the carbon neutrality of each flight.

With this programme, AEROAFFAIRES proves that even air charter services can reduce their impact on the environment. It's an ambitious project, but a necessary one.





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“The AEROAFFAIRES team are quick to respond and professional”

\*\*\*\*\* *Caroline M. - Assistant Director of an automotive group*

“ Our experience was just perfect: the AEROAFFAIRES team were very proactive. We won't hesitate to call on your services again.”

\*\*\*\*\* *Hector S. - Communications Director of a cosmetics company*

“I recommend the charter services of AEROAFFAIRES when dealing with transport for your management team. We were very pleased with the quick response and the quality of customer service when planning the flight.”

\*\*\*\*\* *Caroline de la F. - Marketing Director of an industrial group*

“I spoke briefly with the company director this morning, he was very happy with the flight: “it all went very well.” Thank you for the kind service which made my work so much easier.”

\*\*\*\*\* *Nicolas - Assistant Director*

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# LOYALTY PROGRAMME: ENJOY EVEN MORE FLEXIBILITY



The new AEROAFFAIRES loyalty card was created on popular demand and is our way of offering our clients even more flexibility and simplicity when travelling by air charter, 24/7, anywhere in the world.

Our exclusive **Flying Jet Card** offers many perks:

- **Purchase a block of hours** tailored to your travel needs at discounted prices
- **Flexible use** of any aircraft: airplanes and helicopters
- **Bespoke catering** on board
- **Manage** your own personalised **VIP account**
- **Annual budget management** to help organise your travel expenses
- **Transparency** for each charter invoice with precise figure breakdown.
- **Unlimited validity** within the period of your travel budget.

## THEY'VE PLACED THEIR TRUST IN US:

Over the years, our clients have included many international players from the worlds of finance, politics, sports, medicine and art. European governments and embassies, international (Fortune 100) and French (CAC 40) companies, sports teams and federations, family offices, law firms and investment funds, European ETIs and European SMEs, pharmaceutical laboratories and hospitals, IATA-certified travel agencies and concierge services for major hotels and palaces.





Private Jet Charter | Helicopter Charter | Group Flight | Urgent Flight | Medical Flight | Air Freight

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