



AEROAFFAIRES

Book your private flight anywhere in the world, 24/7.

A tailor-made service at the best price.



1.

AEROAFFAIRES

Global leader for private aviation brokerage, since 1991.

Welcome on board

3

Since 1991, AEROAFFAIRES is a key player for booking private jets & helicopters on demand for business & leisure.

AEROAFFAIRES puts at your disposal the latest and safest aircrafts, all certified for Public Transportation, to offer you the best of tailor-made aviation services.



OUR MISSION:

4

AEROAFFAIRES meets the needs of its customers as a specialist in hiring:

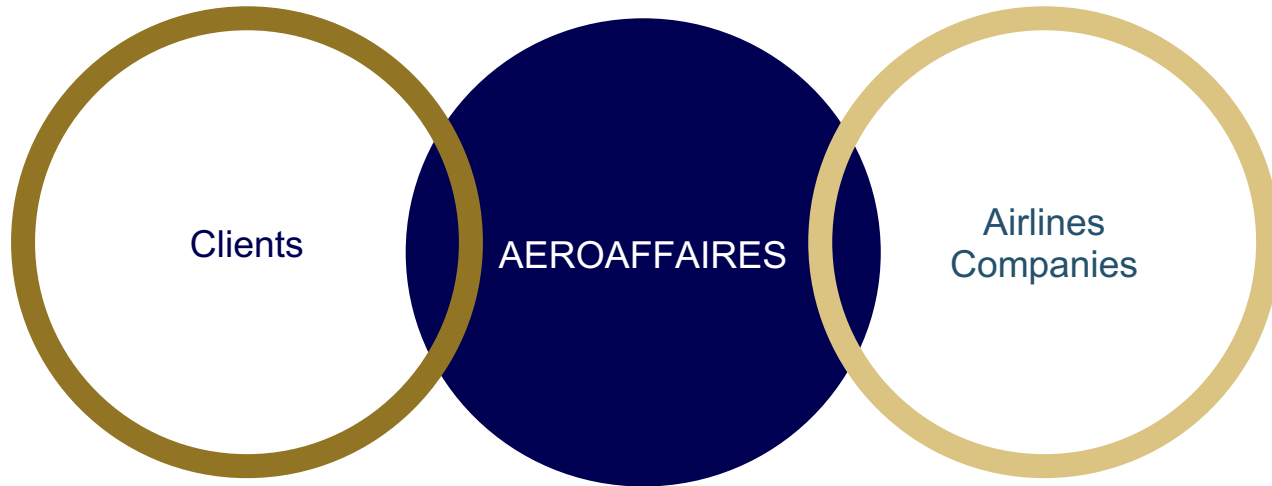
- Private jets
- Turboprop
- Air Taxi
- Helicopter
- Small, medium and large airliner
- VIP airliner

Our mission : Bring our customers at the closest of your destination all over the world.



AEROAFFAIRES : GUARANTEE THE GOOD RUNNING OF THE MOVEMENTS

5



2.

Key Figures

AEROAFFAIRES since 1991

20 000 flights & +95 000 passengers

Since 1991

**7 500 private jets 24/7,
everywhere in the world**

In partnership with more than 800 airlines companies

8 000 airports

In the world

3.

With a wide range of services
ARO AFFAIRES meets all your needs

THE KNOW-HOW OF AEROAFFAIRES AT THE SERVICE OF ALL AIR MISSIONS

9



Private Charter



Group Charter



Air work



Transfer by helicopter



Medical flight (EVASAN)



Cargo



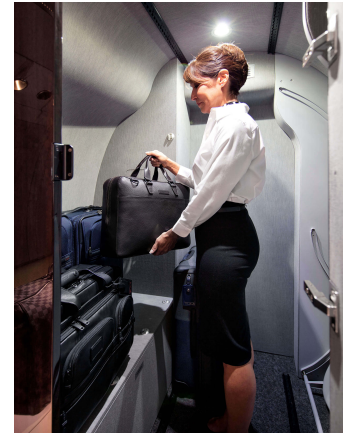
Discovery flight



Loyalty Program

A Taylor Made Service Anyjet, Anytime, Anywhere

10



3.

Our promise

AEROAFFAIRES IS COMMITTED TO THE SIDE OF ITS CUSTOMERS.

Take off in less than 2h

Book your private flight anywhere in the world 24/7.

A tailor-made service at the best price.

THE JOURNEY OF OUR CLIENTS: TAKEOVER IN LESS THAN 2H:

Take Off in less than 2 hours

13

Quotation request
online or by phone
24/7

**Listening,
understanding needs**
and advice
by telephone

Application processing and
selection of suitable aircrafts:
**Sending the commercial
offer**

Aircrafts selection
and confirmation
by the customer

Sending the contract
and
Invoice to the
customer

Sending the flight plan
To the client

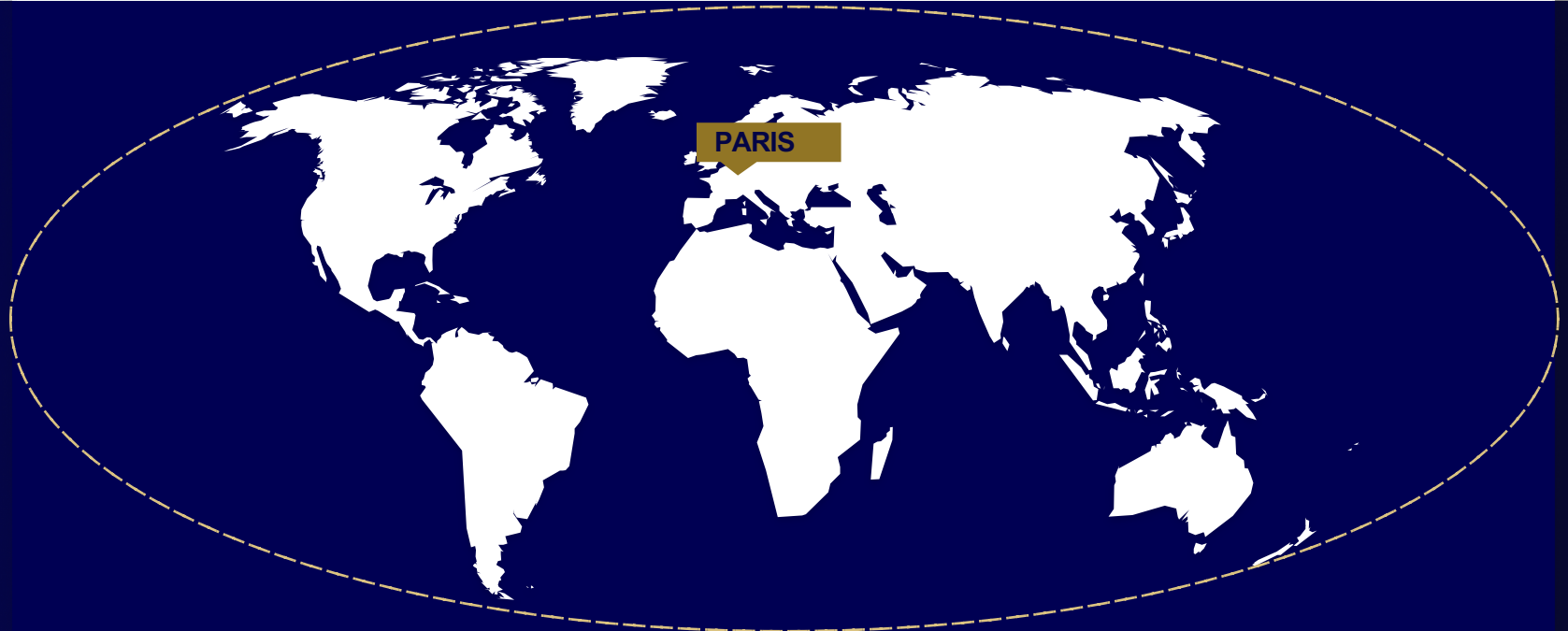
Customer welcome
and
real-time tracking of the flight,
by our experts

Satisfaction survey
after each flight

Customer Care Success

Anytime, Anywhere, Anyflight
Our experts are based in Europe

14



4.

Passion, Expertise, Service

Partnership

WHY CHARTER A TAYLOR-MADE FLIGHT AVEC AEROAFFAIRES ?

16

Confort

Flying must be a pleasure and we strive to ensure that your experience on board is the most comfortable.

Safety & Confidential

Travel with AEROAFFAIRES guarantees a respect of your private life. All our employees ensure your safety throughout your flight. and a total discretion during your travels.

Flexibility

To leave on time, to reach airports inaccessible to the commercial flights, to get you closer to your final destination. Delay or advance your flight, AEROFFAIRES meets all your expectations.

Worldwide Coverage

AEROAFFAIRES works closely with more than 1,600 reputable companies around the world, and gives you the assurance of being able to take off and land on more than 9,000 airports, closer to your final destination.

Private Handlings

Avoid queues and unnecessary delays; our passengers can board until the last minute before take-off.

Efficiency

Our unique technology makes it possible to find real-time charter solutions at the best price on the market in record time to meet your urgent needs..



"I called on AEROAFFAIRES last June to organize a factory visit for one of our biggest customers. We had planned to take a regular commercial flight back, but it was quite complicated to organize (link time, administrative for 50 people, etc.). A simple telephone call to the AEROAFFAIRES team allowed us to obtain several quotes in less than an hour. I chose the most economical offer and a plane was waiting, ready to take off the same day. We had all the necessary information, in real time, to make the best decision based on our needs. The team was attentive, very available and understanding: it was the first time I used this type of service. François-Xavier Clerc and his team allowed us to make this trip simple. »

— **Rodolphe C., CEO**

«I have been using AEROAFFAIRES for 12 years with the certainty of excellent service its air charter experts always attentive and responsive. »

— **Catherine V., Execurive Assistant CAC 40**



5. ✈️ Our CEO In few words...

François-Xavier CLERC CEO d'AEROAFFAIRES, since 1991.



«To believe that everything is possible, to offer the best of oneself to its customers, to work with passion are the keys to achieving each day, successfully, the flights of our customers. »

François-Xavier Clerc, CEO of AEROAFFAIRES, since 1991, is driven by this desire to satisfy his customers 100%. Warm and dynamic, this entrepreneur at heart, passionate about aeronautics, embarks on entrepreneurship in 1991, the year of birth of his fourth daughter.

François-Xavier Clerc has combined his many years of aviation passion, its culture of customer satisfaction to its vision of the business aviation market. Ensure a flight departure plane or helicopter, in less than two hours, under optimal conditions, remains the challenge that is fixed, every day, François-Xavier Clerc and his trained team to the school of the requirement. Breaking away from the peculiarities of charter business aviation, the founder of AEROAFFAIRES is committed, every day, alongside his clients: exact adequacy of the aircraft to the missions requested, knowledge of terrain and weather conditions according to the destinations, flexibility of bookings and modification of a flight ... The concepts of "savoir-être" and "savoir-faire", dear to the manager, ensure all

AEROAFFAIRES customers a quality of service beyond what can be expected. The relationship of SERVICE PROVIDER gives way, over the flights, to a PARTNER relationship. So many services rendered, tailor-made, forging a personality of scale, endearing, committed and who every day many customers trust. The sea has its old wolves, the tunes have AEROAFFAIRES or François-Xavier CLERC

6.

Engagement, Responsible & Pioneer

AEROAFFAIRES goes green.

SkyCO2 PROGRAMME : AEROAFFAIRES GOES GREEN

21

Since 2018, the group is engaged in a process of compensation of the **carbon footprint** related to its aerial activity. From this commitment was born SkyCO2: a program of commitment to the environment. AEROAFFAIRES proposes, via SkyCO2, **to offset carbon emissions from flights by supporting a major project to preserve primary forest in Peru.**

This "Martin Sagrado" project, operated by the social company PUR Project in the San Martin region, is registered as a UNESCO World Heritage Biosphere Reserve. It is part of a regional program of ecosystem rehabilitation and plans to capture 194,000 tonnes of CO2 by preserving 7,400 hectares of forest per year. Martin Sagrado is certified VCS (Voluntary Carbon Standard) and thus allows to deliver carbon credits corresponding to the carbon sequestration potential of the project.

This initiative, SkyCO2, wins the support of customers of this family-owned business aviation brokerage firm. Whether they are traveling in a private or professional capacity, be it solicitations from CAC 40 companies or SMEs, AEROAFFAIRES customers are very enthusiastic about this approach.

Indeed, in addition to the ecological aspect that attracts individuals, companies see in this initiative, a useful lever to achieve CSR objectives ever more demanding.



6.

Listening, Available and Responsive

The AEROAFFAIRES team is at your service:
Contact us anytime.

ANY FLIGHT, ANYTIME, ANYWHERE
CONTACT US, FOLLOW US

23



info@aeroaffaires.com



01 44 09 91 82



www.aeroaffaires.com



212 Ter Boulevard Pereire 75017 Paris



Welcome Aboard

