



## OUR VISION: TO PRIORITISE OUTSTANDING SERVICE FOR LONG-TERM PARTNERSHIP

"When youfly with AEROAFFAIRES, you are calling on the services of a human-scale company founded in 1991. Weembody this spirity earaftery earthanks to our dedicated and highly skilled workforce who bring us even closer to our clients and allow us to meet their needs.

In our line of work, a personalised approach is essential from the point of reservation to



**OUR MISSION** 

A E R O A F F A I R E S Private jet - Helicopter - Medical Flight - Freight

> With a wealth of experience dating back to 1991 in the on-demand rental of private jets and helicopters all over the world, AEROAFFAIRES offers its passengers their unique know-how in air freight and business aviation. Our mission: to make your journey in private jet or helicopter as easy as calling a cab.

> At AEROAFFAIRES, you will discover a new dimension of service. Thanks to our dedicated team of air charter experts, we offer our clients valuable advice on which aircraft or airport to choose when booking their private flight.

> We do our utmost to meet all air travel requests, at the best price and in the safest of conditions.

AEROAFFAIRES bases its global offer around the following services:

Business and leisure aviation (private jets and helicopter charters)

• Commercial aviation and group travel (seminars, travel agencies...)

Medical transport (Air Ambulance)

Air freight

•Additional services concerning your private flight (on-board catering, car transfer, private concierge service)

More than 30 years under our belt, available 24/7, 95 000 passengers, 20 000 on-demand flights provided, 7 500 available aircraft. TravellingwithAEROAFFAIRESmeansguaranteeingyourselfastraightforward and successful flight.

touchdownatyourdestination. Thisallows us to give you the finest possible experience and meet your expectations. We go above and beyond our contractual obligations, always searching for new solutions for technical, mechanical, meteorological and operational challenges. It is at these moments when we truly pride ourselves on the pro-active attitude and hard work of our team. Our team of professionals are subject to a constantly evolving training program based on the 20,000 flights we offer to guarantee our passengers the finest possible service on their private flights.

The real source of our pride isn't our official accreditation, prestigious partnerships or our expertise in business aviation, butthe glowing reviews of our loyal clients. Ensuring the success of our clients' ventures is the rais on d'être of our company and is what we strive to achieve with every flight."

François-Xavier CLERC, CEO





Did you know that in Europe, from 4 passengers upwards, it can be cheaper to charter a private jet than to fly business class? An urgent meeting, city-hopping around Europe, a meeting that ran overtime, alastminute appointment, urgent air freight needs?



### THE PERKS OF TAILOR-MADE AIR TRAVEL

- Here are the key advantages of a tailor-made air charter service:
- •Land near your final destination, at airports that are not served by, or at least seldom served by, commercial aviation.
- Choose your own timeframe, we'll adapt to your schedule.
- Modify your list of passengers up to the last minute.
- Change the destination of your flight, even after confirmation.
- Enjoy confidential, VIP treatment with private departure lounges, direct access to your private jet in less than 10 minutes and say good by eto airport queues.
- •Avoid the inconveniences of regular air travel and reduce your flight time.





- to its passengers:
- less than 2 hours.
- AVAILABILITY: Operational and commercial flights fairest price. offered 24/7.
- more than 7500 available aircraft all over the world.
- from your initial quote request to arrival at your the crowds. destination.
- operated by companies with an AOC (Air Operator's the carbon footprint of your flights. Certificate).

### OUR COMMITMENT

AEROAFFAIRES vows to deliver the following benefits • COMPETITIVENESS: Thanks to the experience of our team and our technology, we are able to instantly RAPID RESPONSE: Your private air charter quote sent find the aircraft most well-suited to your flight request. to you via email. In an emergency situation, take off in By optimising the positioning of our aircraft and crew organisation, AEROAFFAIRES always finds you the

· RELIABILITY: We guarantee you total financial ACCESSIBILITY: Access more than 8000 airports and transparency by committing to publish our accounts every year.

 ATTENTIVENESS: A dedicated air charter professional · CONFIDENTIALITY: All our air charters take place will walk you through each step of the booking process, at VIP terminals, where you can take off while avoiding

 RESPONSIBILITY: AEROAFFAIRES is the first SAFETY: AEROAFFAIRESonly offers public passenger company to offer you a service which is both ecological transport services on private jets and helicopters and responsible with the Sky CO2<sup>®</sup> initiative, offsetting







#### **OUR FLEET**

Ourteamofaircharterprofessionalsisequippedwithuniquetechnologyallowingthemtodirectlyaccess more than 20,000 aircraft in real time allover the world (private jets, pistons, turboprops, regional charters, jumbo-jetsandhelicopters). Wework with more than 800 airlines from which we have audited, selected, validated and referenced more than 7500 private jets.



Midsize private jets 8 - 10 seats 3 000 - 4000 km



Long-haul private jets 8 - 16 seats 4000 - 13,000 km



Air cargo 400 kg - 150 tons 400 - 13,000 km



Helicopters 1 - 8 seats 250 - 1000 km



#### MORE ECO-FRIENDLY FLIGHTS: SUSTAINABLE VALUE FOR AEROAFFAIRES

In 2019, François-Xavier CLERC, CEO of AEROAFFAIRES, decided to make his company the first business charter service to offer its clients an ecological approach with the Sky CO<sup>2</sup><sup>®</sup> initiative. Sky CO<sup>2</sup><sup>®</sup> allows us

with the Sky CO2<sup>®</sup> initiative. "For AEROAFFAIRES, sustainability is not a constraintoramarketingstrategy,itisareal responsibility, a daily commitment." Sky CO2<sup>®</sup> allows us to offset the carbon emissions of our flights by supporting the "Martin Sagrado" project, a major effort to protect the primary forests of Peru. Started by the social enterprise PUR Projet in the region of San Martin, a UNESCO World Heritage Biosphere Reserve, this initiative is part of a regional ecosystem rehabilitation programme.Its aim is to absorb 194,000 tons of CO2 by preserving 7400 hectares of forest per year.

> To achieve this, PUR Projet has provided us with a tool we can use to calculate the carbon footprint of our flights, which will then be compensated for. An equivalent number of credits is issued based on these emissions, thus ensuring the carbon neutrality of each flight.

> With this programme, AEROAFFAIRES proves that even air charter services can reduce their impact on the environment. It's an ambitious project, but a necessary one.



# "The AEROAFFAIRES team are guick to respond and professional"

\*\*\*\*\* Caroline M. - Assistant Director of an automotive group

" Our experience was just perfect: the AEROAFFAIRES team were very proactive. We won't hesitate to call on your services again."

"I recommend the charter services of AEROAFFAIRES when dealing with transport for your management team. We were very pleased with the quick response and the quality of customer service when planning the flight."

\*\*\*\*\* Caroline de la F. - Marketing Director of an industrial group

"I spoke briefly with the company director this morning, he was very happy with the flight: "it all went very well." Thank you for the kind service which made my work so much easier."

\*\*\*\*\* Nicolas - Assistant Director

#### THEY'VE PLACED THEIR TRUST IN US:

Over the years, our clients have included many international players from the worlds of finance, politics, sports, medicine and art. European governments and embassies, international (Fortune 100) and French (CAC 40) companies, sports teams and federations, family offices, law firms and investment funds, European ETIs and EuropeanSMEs, pharmaceuticallaboratories and hospitals, IATA-certified travelagencies and concierges ervices for major hotels and palaces.

#### LOYALTY PROGRAMME: ENJOY EVEN MORE FLEXIBILITY

The new AEROAFFAIRES loyalty card was created on popular demand and is our way of offering our clients even more flexibility and simplicity when travelling by air charter, 24/7, anywhere in the world. Our exclusive Flying Jet Card offers many perks:

- Purchase a block of hours tailored to your travel needs at discounted prices
- Flexible use of any aircraft: airplanes and helicopters
- Bespoke catering on board
- Manage your own personalised VIP account
- Annual budget management to help organise your travel expenses
- Transparency for each charter invoice with precise figure breakdown.
- Unlimited validity within the period of your travel budget.





Private Jet Charter | Helicopter Charter | Group Flight | Urgent Flight | Medical Flight | Air Freight

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